

*HOW TO BUY PROPERTY LIENS
FOR PENNIES ON THE DOLLAR
AND CASH THEM IN FOR FULL VALUE*

Published by Gateway Investment Properties, Inc.
Copyright Gateway Investment Properties, Inc.
All rights reserved

No part of this course may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopying, recording, or by any information storage and retrieval system, without permission in writing from the publisher.

The information in this course is meant to enhance your interest in real estate. All examples used are for illustrative purposes only. This course is sold with the understanding that the publisher is not engaged in rendering legal, accounting, or other professional advice. The publisher is neither an attorney or an accountant. If legal advice or other professional assistance is required, the services of a competent professional should be sought.

Lance Young, individually or corporately, does not accept any responsibility for any liabilities resulting from the actions of any parties involved.

Introduction

In this special report, you will encounter detailed information on how to make money buying judgment liens that are attached to properties in foreclosure. You will learn how to purchase these liens for pennies on the dollar, then cash them in for their full value with a minimal amount of risk.

Is buying judgment liens a profitable way to make money? Very. Even better, you will not need a lot of money to get started because these liens can be purchased at a fraction of their value.

There are two good reasons for purchasing judgment liens:

1. You can make a fast profit by buying a property's judgment lien very cheaply, then cashing it in for its full value when the property gets sold at the foreclosure auction.
2. If you are planning to bid on a property at a foreclosure auction, you can afford to bid higher on it if you have purchased the property's judgment lien at a substantial discount.

In a situation like this, you profit either way. If you get outbid at the auction, you can still cash your lien in for its full value. If you are the successful bidder at the auction, you end up getting the property at a deeper discount than otherwise. This is because the money that is bid at an auction first goes to pay off the debt on the property. Since you own some of the debt on the property (in the form of a judgment lien), you will get paid for it. This means you have not really spent the full amount that you bid on the property because you will be getting some of that money back through the payoff of the judgment lien that you own.

You must have some basic knowledge of the foreclosure process before you buy judgment liens. Therefore I recommend that you read the course *HOW TO BUY PRE-FORECLOSURE HOUSES FOR BIG PROFITS* before you invest in judgment liens. If you have read that course, you can use what you learn in this report to make even more money by buying the judgment liens on foreclosure houses at deep discounts.

You are about to learn a powerful, little-known method for making money in real estate. Very few investors buy judgment liens before a foreclosure auction. Chances are, you will have no competition whatsoever in this particular area of real estate investing!

Contents

Introduction	0
PART 1. What is a Judgment Lien?.....	1
PART 2. Why Judgment Liens can be Bought for Less than Their Full Value	3
PART 3. How to Find Properties that Have Judgment Liens Attached to Them	4
PART 4. Cutting Down Your Risk When Buying Judgment Liens	5
PART 5. What is the Best Way to Find Out the Equity in a Property?	10
PART 6. Researching the Debt on a Property at the Land Records Office.....	17
PART 7. How to Save Time Looking for Properties with Substantial Equity.....	21
PART 8. How to Negotiate the Purchase of a Judgment Lien	24
PART 9. How to Cash In Your Judgment Lien for its Full Value – Plus Interest!	26
PART 10. Be Aware of the Risks You Take When Buying Judgment Liens	27
PART 11. How to Use This Report to Make More Money with Pre-foreclosure Houses	29
PART 12. A Summary – Steps to Get Started	30